



SUM CHILD DEVELOPMENT, INC.

ANNUAL REPORT

APRIL 1, 2014-JUNE 30, 2015



**BUILDING THE FUTURE THROUGH EARLY CARE AND
EDUCATION, ONE FAMILY AT A TIME.**

YEAR IN REVIEW



The SUM Child Development 2014-2015 year was a long one – 15 months to be exact! For several reasons, we decided to change our fiscal year from April-March to July-June, so we added three months to our 14-15 year. Financially, the year was great! In just one year, we went from a budget deficit of \$125,000 (in 2014) to a positive \$134,000 at the end of June 2015! We know that this did not come without times of pain and sacrifice on the part of our staff, but for a nonprofit agency, this is nothing short of miraculous! Below are some of the exciting happenings that occurred throughout the 15-month year:

- We were able to give eight scholarships to high school graduates who had been in our Head Start Program as preschoolers. These scholarships are made available through donations that come only from our staff!
- We established four new positions in the agency:
 - ◆ Data/Quality Assurance Coordinator: responsible for all aspects of data gathering, maintenance, training, reporting, and analysis. This position has allowed us to further assure that quality services are provided.
 - ◆ Compliance Auditor: responsible for monitoring operational policies, procedures, and processes to ensure compliance with rules, regulations, and guidance of government funded programs.
 - ◆ Outreach/Enrollment Manager: oversees entire (new) Enrollment Department and responsible for outreach development and coordination.
 - ◆ Associate Center Director/Head Teacher: assists Center Directors at two large sites (Lewisburg and Lewistown), as well as serves as the Infant/Toddler Head Teacher.
- We implemented several new and unique outreach programs, including Baby Showers for mothers-to-be in our Mifflin County Healthy Families America and Early Head Start Programs (as well as mothers-to-be in the community) and Parent Cafés for parents of children age birth to three.
- Our entire Enrollment Process was revamped. All enrollment now goes through the Enrollment Staff. (Previously enrollment was handled differently/separately for each of the various programs; many times with more than one contact person.)
- We established Facebook pages for most of our programs/centers! Parents (and grandparents/relatives) are always happy to see what their kiddos are doing during the day at school, and it's promoting our name and work throughout the online community!
- Grants received include Head Start/Early Head Start, PA Pre-K Counts, Mothers, Infants, Early Childhood Home Visiting (MIECHV), Keystone STARS, Greater Susquehanna Valley United Way, and Child Care Information Services (CCIS).
- Expansion included:
 - ◆ PA Pre-K Counts: applied for and awarded 60 slots for a total of 100. New classrooms opened at Mifflin County Academy of Science & Technology, Middleburg Elementary School, and Selinsgrove Elementary School.
 - ◆ MIECHV: applied for and awarded funds for enhancements of Early Head Start and Healthy Families America Programs.
- We opened new classrooms at the Lewistown Elementary School and Coleman Children's Center, to serve children who were enrolled at the Taylor Park location, which closed in the spring of 2015.
- Healthy Families America-Mifflin County achieved National Accreditation after much preparation and diligent efforts. It is the only accredited HFA program in Pennsylvania and achieved the status in an accelerated process.
- Our Buildings & Grounds Staff completely revamped the Sharon Koppel Children's Center (that served infants and toddlers) to a center for school-age children.
- We changed the name of our school-age program to Center for School-age Development (CSD) to better portray the services we provide through the program.
- Research has shown that summer learning loss is a real problem for children who are economically disadvantaged. That is why we implemented a "stretch calendar" for Head Start to serve children throughout the summer months.

WHAT & WHERE WE ARE

Program	Age Group Served	Funding Source
Child Care	0-5	Private Pay, State Subsidies, Local Donations
Early Head Start	0-3	Administration for Children & Families, Mothers, Infants, Early Childhood Home Visiting Program (MIECHV)
Head Start	3-5	Administration for Children & Families, PA State Supplemental Assistance Program (HSSAP)
Pre-K Counts	3-5	PA Department of Education, Office of Child Development and Early Learning (OCDEL)
Healthy Families America	0-3	MIECHV
Center for School-age Development	K-age 12	Private Pay, State Subsidies, Local Donations

Service area	Children's Centers	School-based or Stand Alone Sites	Centers for School-age Development	CCIS
SNYDER	Susquehanna Children's Center	West Snyder Elementary Middle-West High School Middleburg Elementary Middle-West Middle School Selinsgrove Elementary School	Selinsgrove Elementary School Selinsgrove Intermediate School	Served by office in Mifflinburg, PA
UNION	Lewisburg Children's Center Mifflinburg Children's Center	Mifflinburg Elementary School	Mifflinburg Intermediate School Lewisburg Center for School-age Development White Deer Elementary School	Served by office in Mifflinburg, PA
MIFFLIN	Lewistown Children's Center	Coleman Center McVeytown Center Lewistown Elementary School Mifflin County Academy of Science & Technology	Lewistown Elementary School Indian Valley Elementary School	Served by office in Lewistown, PA
NORTHUMBERLAND			Montandon Elementary School Watson Elementary School Turbotville Elementary School	
JUNIATA				Served by office in Lewistown, PA

FINANCIAL PICTURE



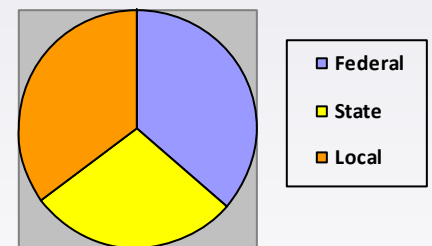
GRANTS RECEIVED: APRIL 2014–JUNE 2015

Administration for Children and Families, Office of Head Start	\$5,472,871
PA Office of Child Development and Early Learning Pre-K Counts	\$837,516
KEYSTONE STARS	\$216,068
United Way	\$41,637
PA Office of Child Development and Early Learning MIECHV	\$589,913
Department of Human Services—CCIS	\$2,673,665

ACTIVITY: APRIL 2014–JUNE 2015

Revenue Details

Federal Funding Sources: Head Start/Early Head Start Grants	\$5,472,871
State Funding and Federal Pass Through Sources: Intermediate Unit, DHS-CCIS, CACFP, STARS grants, Pre-K Counts, Medical Assistance, MIECHV	\$4,880,057
Local Funding Sources: Child Care Fees, United Way, Union County Commissioners (CDGB), Contributions, Interest Income, In-Kind Contributions, Other	\$5,335,235
Total Revenues Received	\$15,688,693



Expense Details

Program Expenses: Head Start, Early Head Start, Child Care, CCIS, Early Intervention, CACFP (Food Program), Other Programs	\$11,824,224
General Administrative Support Services	\$3,730,463
Total Expenses	\$15,554,687

BOARD OF DIRECTORS & MANAGEMENT TEAM

BOARD OF DIRECTORS

Kathy Guyer, President

Past (Retired) Director of Financial Services, Bucknell University

Ron Stauffer, C.P.A., Vice-President

Associate Controller, Financial Services Department, Bucknell University

Leo Weidner, Secretary/Treasurer

Past (Retired) Principal, Mifflinburg Elementary School

Adanma Akujieze, Chief Internal Auditor, Weis Markets, parent of enrolled child

Colleen Flewelling, Ph.D., Assistant Provost and Director of Institutional Research and Assessment, Susquehanna University

Terry Heintzelman, Principal, Selinsgrove Elementary School

Marilyn Huff, Past (Retired) Head Start Education Coordinator, SUM Child Development

Peter Kay, Attorney, Northumberland County Office of Conflicts and Special Conflicts Counsel, parent of enrolled child

Phyllis Mitchell, Vice President, Corporate Communications, Geisinger

Karen Woland Payne, Adjunct Instructor of Early Childhood Education, Past (Retired) Director of The Children's Learning Center, Pennsylvania College of Technology

Margaret Peeler, Professor of Biology, Biology Department Chair, Susquehanna University

Michael Redding, Director of Marketing and Communications, Evangelical Community Hospital

Rachel Smith, Director of Organizational Development & Training, Evangelical Community Hospital, parent of enrolled children

MANAGEMENT

Jane Campbell, CEO

Carol Budd, Family & Community
Engagement Director

Cathy Dysinger, Education Director

Sally Miller, Human Resources Director

Lynne Renn, Fiscal Director

Donna Walter, Early Childhood Services Director

Aleta Kammerer, EHS Coordinator

Paula Leach, Health/Nutrition Coordinator

Rhonda Swisher, CCIS Director

Barbara White, Education Coordinator

Nate Williard, Data/Quality Assurance Coordinator

Lisa Woodring, Disabilities/MH Coordinator



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CENTRAL OFFICE

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